[Formerly the TRADE CIRCULAR]

With which is incorporated the

Gazette and Publishers' American Literary

Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE.

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

Vol. III. No. 25.

NEW YORK, Saturday, June 21, 1873.

WHOLE NO. 75.

D. APPLETON & CO.,

549 & 551 Broadway, New York,

PUBLISH THIS DAY:

The Irish Race.

In the Past and the Present.

By the Rev. Aug. J. Thébaud, S.J. 1 vol. 8vo. Cloth. Price, \$3.50.

"The author has endeavored to present a connected story, in which the Irish people plays the chief part, and appears to the general reader as one endowed with life, and oftentimes

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"This peculiar way of treating the subject has likewise this advantage, that, dealing less with particular facts than with general features, larger views can be taken of the whole matter, and a higher standpoint is obtained to judge of a muchabused and almost totally unknown race of men."—Extract from Pecifica. from Preface.

Deschanel's Natural Philosophy, complete in I vol.

Natural Philosophy.

AN ELEMENTARY TREATISE. Py Prof. Deschanel, of Paris. Translated, with extensive additions, by J. D. Everett, D.C.L., F.R.S., Professor of Natural Philosophy in the Queen's College, Belfast. I vol., medium 8vo. Illustrated by 760 wood engravings and three colored plates. Cloth, \$6.50. Published also separately, in four parts. Limp cloth, each \$1.75. Part I. Mechanics, Hydrostatics, and Pneumatics, Part II. Heat. Part III. Electricity and Magnetism. Part IV. Sound and Light.

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oxiginal form, it may be said to have gained in the able hands of Prof. Everett, both by way of arrangement and of incorporation of fresh matter, without parting in the translation with any of the freshness or force of the author text."—Saturday Review.

Popular Lectures

ON SCIENTIFIC SUBJECTS. By H. Helmholtz, Professor of Physics in the University of Berlin. Translated by E. Atkinson, Ph. D. With an Introduction by Prof. Tyndall. 1 vol. Cloth. Price, \$2.00.

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A TEXT AND A COMMENTARY. By Wm. A. Hammond, M.D., Professor of Diseases of the Mind and Nervous System, etc., etc., at Bellevue Hospital Medical College. 1 vol. 8vo. Cloth. Price, \$1.00.

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The contents indicate how pungent and earnest a book Miss Phelps has written, pointing out some of the evils resulting from the prevalent fashions in woman's dress, and suggesting important changes. Every woman should read it.

Ruth Maxwell.

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"This story is told with a quiet charm, and contains thoroughly good and pleasant reading."-London Morning Post.

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JAMES R. OSGOOD & CO., Publishers,

Boston.

The Aublishers' Weekly.

JUNE 21, 1873.

TERMS OF ADVERTISING.

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Half-page	12.00
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Eighth page	4.00
Short Advertisements, per line	-20

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Advertisements should reach the office of the ublishers' Weekly not later than Wednesday Publishers' morning, but are required as much earlier as possible.

NOTICE.

Subscribers to the PUBLISHERS' WEEKLY will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.

No bills will hereafter be sent except to houses with whom we have an open account. If remittance is not made within a month after expiration, it will be

understood that the paper is to be discontinued, Remittances should be made by draft on New York, Post-office money order, or registered letter, as we cannot be responsible for any losses.

The postage on the WEEKLY, which, if paid in ad-

vance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY.

25 BOND STREET.

New York, June 14, 1873.

The next regular meeting of the "Publishers' Board of Trade" will be held on Wednesday, July 2, at one o'clock P. M., at the Grand Central Hotel, New York.

HENRY HOLT.

Secretary.

EDUCATIONAL

NOTICE TO

Educational Publishers.

(See also special advertisements.)

In response to the request of booksellers, who desire to use the new

Educational Catalogue,

for the purpose of soliciting and making up early orders, the Educational number of the PUBLISH-ERS' WEEKLY will be issued

Early in Fuly.

Publishers who care to have their works fully and correctly represented, will please address to this office, as early as ready, two copies of their

une Trade Lists

or corrected lists, with retail prices, for the season 1873-1874. As this year's Catalogue will be accompanied by a descriptive summary of new School Books published since last season, full information on all new and forthcoming educational publications is also solicited.

The attention of Educational publishers is called to the proposed

Uniform Trade List Annual

that they may, if they approve of the plan, make up their new catalogue in shape for the volumethe double-columned large octavo in which the PUBLISHERS' WEEKLY, the Harpers', Appletons', Lippincotts', and other catalogues are now issued.

However, 12mo pages will answer, if printed on large 8vo paper.

The plan as set forth in the PUBLISHERS' WEEKLY for May 3 and 17, and June 7, having already met with a general response from the trade in all parts of the country, a special prospectus, giving further details, will shortly be addressed to the publishers,

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise expressed. Imported Books are marked with an asterisk. Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Ackland, Rev. T. S. Story of Creation, as told by Theology and by Science. 12°, pp. 231. 75 c. Pott, Y. & Co.

1873. 8°, pp. 32. Pap.....

Ames, Mary Clemmer. See Cary, A. & P.

Barry, T. A., and B. A. Patten. Men and Memories of San Francisco in the Spring of '50. 12', pp. 275. \$2.

Bancroft.

Blake, Lady. Ruth Maxwell. (Osgood's Library of Novels, vol. 31.) 8°, pp'159. \$1.25; pap. 75 c......... Osgood.

Buddington, Wm. Ives. Responsive Worship. 16°, pp.

California Reports, vol. 41. Reports of Cases Argued and Determined in the Supreme Court of the State of California, at the January, April, and July Terms, 1871. By Charles A. Tuttle. 8', pp. 780. \$6...Bancroft; Whitney. Cary, Alice and Phœbe. Last Poems. Edited by Mary Clemmer Ames. Crown 8', pp. viii, 306. \$2.

Hurd & H.

**Chapin. A Tribute of Christian Esteem and Affection to Munsell.

Collins, Rev. W. Lucas. See Plautus.

Crafts, Rev. W. F. Through the Eye to the Heart; or, kye Teaching in the Sunday School. 24°, pp. 224. \$1.50. Nelson & P.

Detlef, Carl. Must it be? A Romance. From the German, by M. S. Illustr. 8°, pp. 134. \$1.25; pap. 75 c.
Lippincott.

Babolain. A Novel. (Leisure Hour

Field, Kate. Hap-Hazard. Sm. 4°, pp. 253. \$1.50.
Osgood.
Gale, Nahum (D.D.) The Prophet of the Highest. With

*Gostwick, Joseph and Robert Harrison. Outlines of German Literature. Large 12°, pp. 600. \$2.50.

Holt & W. Outlines of

Hamilton, Mrs. M. J. R. Cachet; or, The Secret Sorrow.

Holden, Charles F. Holden's Book of Birds. 16°, pp. 100.

Horton, S. Dana. Proportional Representation. Read

Lee, Robt. E., The Edinburgh Review Tribute to, Edinburgh Review, April, 1873. 8°, pp. 25. Pap. 25 c. Kain.

Ling Bank Cottage. Illustr. 18°, pp. 304. 75 c.

Am. Tract Soc.

**Long Island Publications. No. 1, The Battle of Brooklyn, Tuesday, the 27th day of August, 1776, by the Representatives of the Tyrants of America, assembled at Philadelphia. 8°, pp. 45. (Reprint of a revolutionary tract.)... Munsell.

Mill, John Stuart. His Life and Works. 16°, pp. 96. \$1. Morenos, Ojos. What Will the World say? A Novel of Every-day Life; and Only a Woman. 12°. \$1.50.

Oliphant, Mrs. Margaret Maitland. 12°, pp, 239. \$1.71 Overman, Frederick. The Manufacture of Steel. A Handbook. New ed., with Appendix, containing an account of recent Improvements in Steel, by A. A. Feaquet.

12°, pp. 285. \$1.50.....

Plautus and Terence. By Rev. W Lucas Collins, M.A. (Ancient Classics for English Re ders, v. 16.) 16. \$1. Lippincott. Political Portraits. By an Eminent Journalist. 12°. \$1.50.
Lippincott.

Pollard, Josephine. Gipsy's Early Days. 12°, pp. 182.

Nelson & P.

Rowell, Geo. P. & Co.'s American Newspaper Directory,

Sadler, Rev. M. The Communicant's Manual.

Stevens Institute of Technology. Announcement of the Stevens Institute of Technology: a School of Mechanical Engineering, founded by Edwin A. Stevens, Esq., Hoboken, N. J., 1873. 8°, pp. 69. Pap. Russell's Am. Steam Printing House.

Terence. See Plautus.

**Trial of Doctors William Bushnell, Samuel Gregg,
George Russell, David Thayer, Milton Fuller, H. L. H.
Hoffendahl, I. T. Talbot, and Benj. H. West, all of Boston, for Practising Homosopathy, while they were Members of the Massachusetts Medical Society. 8°, pp. 61.

Ban 50 6.

(Boston.)

**United States. A Compendium of the Ninth Census

Walker, Francis A. See United States.

Watsonville. Directory of the Town of Watsonville for 1873. Embracing a general Directory of Residents, together with a Description of the Pajaro Valley, its Climate, Resources, and a variety of useful information. Compiled by Ed. Martin. 16°, pp. 64. Pap. 50 c.... White & Baner.

Zelie, J. H. The Critical Speller. Adopted by the Board of Public Instruction for Use in the Public Schools of New York City.

ORDER LIST.

Am. News Co., New York.

AM. TRACT Soc., Boston. See Hurd & Hough-

AM. TRACT Soc., New York.

HENRY CAREY BAIRD, Phila.

Overman, Manufacture of Steel, new ed.... 1.50

- 0 C C D	N
A. L. BANCROFT & Co., San Francisco.	NATIONAL TEMP. Soc., New York.
Barry & Patten, Men and Memories of San	Nat. Temp. Soc., 8th Annual Report.
Francisco 2.00 California, Tuttle's Reports, v. 41 6.00	NELSON & PHILLIPS, New York.
A. S. BARNES & Co., New York.	Crafts, Through the Eye to the Heart 1.5c Pollard, Gipsy's Early Days 85
Buddington, Responsive Worship	JAS. R. OSGOOD & Co., Boston.
GEO. W. CARLETON & Co., New York.	Blake, Ruth Maxwell\$1.25; pap75
Hamilton, Cachet 1.75	Field, Hap-Hazard
CATHOLIC PUBLICATION SOCIETY, New York.	PERSONAL PROPERTY AND ADDRESS OF THE PERSON ADDR
Walworth & Burr, Doctrine of Hell60	T. B. PETERSON & BROS., Phila.
HOLT & WILLIAMS, New York.	Oliphant, Margaret Maitland
Droz, Babolain 1.25	POTT, YOUNG & Co., New York.
- Around a Spring, new ed	Ackland, Story of Creation
HENRY HOYT, Boston.	Sadler, Communicant's Manual40
Cornell, Sabbath Made for Man	CHAS. REICHE & BRO., Boston. Holden's Book of Birds
Hurd & Houghton, New York.	GEO. P. ROWELL & Co., New York.
Cary, A. & P., Last Poems 2.00	Rowell's Am. Newspaper Directory 5.00
Gale, Prophet of the Highest	SCRIBNER, WELFORD & ARMSTRONG, New York.
JOURNAL COMPANY, Indianapolis.	Jerrold, Mrs. Caudle's Curtain Lectures
Indiana, Black's Reports, v. 36 5.00	Scott, Legend of Montrose, pocket ed75
KAIN & Co., New Orleans, La.	TAINTOR & Co., New York.
Lee, Edinburgh Review, Tribute to25	Zelie, The Critical Speller
LEE & SHEPARD, Boston.	
Ware, Home Life 1.25	WHITE & BAUER, San Francisco.
J. B. LIPPINCOTT & Co., Phila.	Watsonville, Directory of, for 187350
Chapman, Evolution of Life, 2d ed 2.75	SUMNER WHITNEY & Co, San Francisco.
Detlef, Must it be?\$1.25; pap75	course to mount me
Morenos, What will the World Say? 1.50	Y W 0 C W 17 17
Plautus and Terence, by Collins 1.00	JOHN WILEY & SON, New York.
Political Portraits 1.50	Cæsar's Commentaries on the Gallie War 1.25

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

Publishers' First Announcements.

From the New York Commercial Advertiser for the week ending June 16.

JUNE 11.

D. Appleton & Co.:—Lady Moretown's Daughter, by Mis. Elioart;—Ilam en Nos, by Mrs. Godfrey Clerk.

Harper & Bros .: - Court and Social Life in France Under Napoleon, by Felix M. Whitehurst ;-- Mr. Carington.

JUNE 12.

D. Appleton & Co.:-The Philosophy of Evolution, by B. Thompson Lowne.

Roberts Bros .: - Mokeanna, by F. S. Burnand.

JUNE 13.

D. Appleton & Co.:—The Gaol Cradle—Who Rocks It?

June 14.

Scribn'r, Armstrong & Co:—By arrangement with the author, Introduction to the Science of Religion, with two Essays on False Analogies and the Philosophy of Mythology, by F. Max Müller, M.A.

RECENT FOREIGN PUBLICATIONS

I ENGLAND.

FRANCE.

Present rate of Importation, 33 c., gold, per Franc. Autran, J. Sonnets capricieux. In-8°. Lévy frères. 6 fr.

- Bourdaloue et Massillon. La Doctrine catholique exposée. Extraits de leurs sermons. In-8°, xix-412 p. Tours, Mame et fils.
- Breuillart, N. Chère France. Lettres intimes. In-18 jés, 319 p. Sandoz et Fischbacher.

- Fouillet, Octave. L'Acrobate, comédie en un acte, en prose. Gr. in-18'. Lévy frères...... fr.
- rique en 1870, Rapport de mission. Extraits. In-8°, 67 p. Dunod.

 Martel, M. le comte de. Types révolutionnaires. Etude
- Pelletan, Eugène. Les uns et les autres. In-8°, xxxii-405 p. Pagnerre.

Perny, P. Grammaire de la langue chinoise, orale et écrit. T. 1er. Langue orale. Gr. in-8°, vii-252 p. Maisonneuve.

GERMANY

- Present rate of Importation. \$1.10 gold, per Thaler, à 30 gr.

 Endemann, W. Das deutsche Handelsrecht. Systematisch dargestellt. gr. 8. Heidelberg, Bangel & Schmitt.

 4 Th. 2007.
- Richter, H. M. Die leitenden Ideen u. der Fortschritt in Deutschland von 1860 bis 1870. gr. S. Nördlingen, Beck. 1 Th. 20 gr.
- Merkel, C. L. Der Kehlkopf od. die Erkenntniss u. Behandlg. d. menschl. Stimmorgans. Leipzig, Weber... 1 Th.
- Schleusing, R. v. Beitrag zur Integralrechnung. gr. 8. (VI. 76 S.) Berlin, Weidmann...... Th. 20 gr.

Underselling.

WE have already, and often, said our say, almost as strongly as we know how, against the most pernicious practice of breaking up the channels of the trade by underselling. A correspondent presents a typical case in another column. Where will this suicidal policy end? It has made terrible havoc in the book trade within the last ten years. Publishers begin to feel the results. With the exception of school-books the production and consumption of American books has been steadily decreasing during the last five years, until the minimum has been reached to-day. Various causes have brought on the present barrenness of the American publishing trade, but the chief cause is, and we mean to prove it in later issues, this narrowminded, short-sighted competition of the producer with the dealer. It has sapped the blood and marrow of the book trade. Publishers of books have done their work; publishers of magazines and weeklies have done theirs. Stationery has become the staple article of bookstores, and is now purser of the sinking ship. If that too falls a victim to this mad epidemic of "cutting under," bankruptcy and monopoly must be successors. We do not despair. We trust that, sooner or later, the wiser of the trade will, of their own accord, return to the only honest and profitable policy, "Live and let live."

But what can be said of the wisdom of a house that pretends to do "a jobbing trade only," and competes with its own customers, with whom it has traded "more than twenty years?" The less said the better. "One of the Victims" proves that there is "another." Query, Who is the gainer?

WE return to the TRADE ANNUAL again chiefly to render thanks for the courteous action and cordial coöperation in our efforts, not only of the trade itself, from which there has been but one view in the matter, but also and especially of those who have before engaged in similar tasks. Letters from Mr. Challen and Mr. Kelly will be found in

another column, in which those gentlemen have seconded our plans and given us the benefit of their experience in confirmation of what we have before said, with a heartiness which leaves nothing to be desired, and which is worth very much to us for its sympathetic encouragement. Mr. Clarke, also, falls gracefully into line and endorses our present project in such pleasant fashion as he is noted for. We trust to hear also from Mr. F. B. Perkins, of whose experience we should be glad to avail ourselves, and whose well-planned and vigorous labors toward a bibliography of publications 1866-9, while editor of the American Publisher and Bookseller, we had neglected to mention. Suggestions are still in order, from any source; they are not only valuable but encouraging to us.

Applications for the Uniform List have come rapidly in since our announcement of our decision to issue the volume; the publishers, as far as heard from, are glad to supply the required lists; there is general acquiescence in the need and usefulness of such a volume, and it promises to be a considerable success. Certainly it has already accomplished one object, that of stirring up the trade to a sense of its needs, and of calling forth a strong trade feeling as to bibliography. If, as we hope, it shall be the means of setting on foot the compilation of a thorough American Bibliography-a cyclopedic task which should enlist the experience of all our best bibliographers- we shall be well satisfied with our work, at whatever unremunerated outlay of time and trouble.

AMONG the orders so far received for the UNIFORM TRADE LIST is one from Dodd & Mead for one hundred copies. These they propose to place carefully among their customers, and they will doubtless reap liberal return from their investment. We suggest their enterprising example to other houses, being quite sure that the price put upon the volume will insure publishers furnishing catalogues against wasteful distribution. The more facilities book-buyers are given, the more books they will buy.

LETTERS TO THE EDITOR. THE UNIFORM TRADE LIST ANNUAL.

CINCINNATI, June 10, 1873.

My Dear Mr. Leypoldt:

I HAVE just finished reading the WEEKLY of the 7th inst., and as the trade is so unanimous about the "Trade List Annual" and so eager for it (at fifty cents) I can stay out in the cold no longer, but give in my adherence also. Put R.

C. & Co. down for a dozen copies.

It is a true saying that "a man convinced against his will is of the same opinion still." being stubborn, am "of the same opinion still." I don't want to be convinced. I want to think that the "Utopian" catalogue can be attained, and can be made to pay you if you will undertake it. But the decrees of fate (or the booksellers) seem to have settled the matter for the present, so we may as well let it alone and bend our energies toward making this "Trade List Annual" as perfect as possible, get it off of your hands and into ours, and then the "proof of the pudding is in the eating." In this connection I may say that I think Mr. Cushing, of Houston, makes the best suggestion you have had on the subject, viz., that you devote a portion of the Annual, to be printed by yourself, to those publishers who issue but a few books; make your calculations and give the rates at which you will print their lists by the page or half page, or what-ever space they may require. If carried out, this will add very much to the value of the Annual.

I do not repent having written you, as though a man may have little wit himself, yet, like honest Jack, he may be the "occasion of wit in others," so my opposition, though of little avail against such a multitude, has given occasion for the malancholy "bit of editorial autobiography" with which you have favored us-a story of disappointments and discouragements, yet told as lovingly as though you were ready to forgive them even "seventy times seven" times, that it ought to cut to the quick the hearts-if they have any-of those wayward and sinful brethren—the publishers. It is the old, old story, "how often would have gathered thy children together as a hen gathereth her chickens under her wing, and ye would not." I hope these "children" of the publishers will yet be gathered together, and recorded every one according to his name and his kind, not by tribes.

Yours very truly,

ROBERT CLARKE.

NEW YORK, June 12, 1873.

To the Editor of the Publishers' Weekly.

MY DEAR SIR: Permit me to express to you my deep feeling of appreciation for your able article in the last number of the Publishers' Weekly on the Catalogue Question. I notice you make use of my name in connection therewith, therefore I feel it my duty to say something on the subject.

You will recollect when, in 1863, I announced the continuation of the "Bibliotheca Americana," that Bibliography was at a low ebb in this country. Nothing save a few stray books appeared in the Publishers' Circular, edited by the late Mr. Rhodes. In that year Mr. Childs, of Philadelphia, purchased it, and for the first time in years he gave us a pretty accurate list. In the National Almanac (compiled, no doubt, by the renowned Allibone) of that year, and issued by the same enterprising publisher, was also a valuable list. Then each issue of that journal was filled with

communications on the subject of cataloguing; and many were the suggestions as to the best plan for American Bibliography, the most conspicuous of which was by the highly accomplished Mr. Sabin. But, after all the talk and fuss, no one was willing to risk anything in the matter. Finally I undertook the work, and in 1866 completed my first volume. Shortly after Mr. Challen, of Philadelphia announced that he would bring out the next volume. I gladly withdrew; five years' experience was enough for me. Permit me here to quote an instance. I applied to one of our largest publishing houses for information relative to some of their publications, and was told that when a person entered into an enterprise it was his business to find out, not theirs to give.* On the failure of Mr. Challen to perform the work, in 1869 a gentleman of this city well qualified to perform the work printed a prospectus and issued a subscription list, but failed for want of support. Then, in 1870, in order to keep my promise with the Trade, to whom I pledged myself to continue the work, I again commenced work, and in October, 1871, it was ready for delivery—after I had worked 20 hours a day for 16 months. Let us see now how it paid; I give the exact figures. This volume cost for paper, printing, and binding \$2,397.87, and the sales to date are \$2,428.73. These figures need no comment. I have travelled through the States of New York, Pennsylvania, Ohio, Michigan, Illinois, Indiana, Kentucky, Missouri, Iowa, Wisconsin, Virginia, North and South Carolina, Georgia, Louisiana, Mississippi, Connecticut, Massachusetts, Maine, and Rhode Island, and I could fill a goodsized volume with stories of my unhappy experiences. I give one as an illustration: I called on a firm who boast that their sales annually exceed a million dollars. I received the polite answer that they had no need of such a work, and if they had it, would throw it in the waste-basket; but before I left that store their order book was opened and I was asked if I could tell them where a dozen or more books were published. They knew nothing about them. Had they a good Bibliography, they could have traced every one of them. I have also found that great objections were made to the price, and was told that my greed for riches exceeded good judgment. Now to be liberal, and that no one can object to the price, I will, on receipt of 500 subscribers, sell it at \$3, and the first volume at \$2-and on receipt of 1,000 subscribers for the new volume, 1871 to 1876 (now in preparation), before date of publication, will put it at \$3 per copy.

In April, 1872, I announced that I would, on receipt of 300 subscribers, compile a general catalogue of all books published in the United States, from the earliest period to 1861, and arrange it on the same plan as that ideal catalogue which some of your correspondents refer to. But for this country it has been conceded that the last volume of the American Catalogue is superior to it in arrangement, a few mistakes excepted. For instance, the titles under the head of Treatises should be put under the subjects, an error that will be rectified in the next volume. This announcement, I supposed, was a liberal one. Now, let us see if it has met with the support your correspondents predict for such an enterprise. I have sent circulars to all the prominent libraries and booksellers in the country, and made personal application to some, but my total subscription list falls

*[We could name, as could Mr. Steiger also, other intelligent publishers who have made similar replies .- Ep.]

short of 75. Therefore, the plan that I would suggest is for Congress to appropriate sufficient funds for the completion of the work, and print 5,000 copies and send each bookseller a copy

gratis.

And now a word on the new Trade List Annual. I am well aware from experience that the publication of this Annual will injure the sale of my catalogue. Nevertheless, I hail with pleasure its announcement, or any "make-shift" that will aid in finding the current prices of books. It will be of great practical value to the bookseller, when taken in conjunction with the American Catalogue; one gives the publisher and the other the current price. May success crown your efforts; and believe me to be Yours truly,

JAMES KELLY.

PHILADELPHIA, June 11, 1873.

To the Editor of the Publishers' Weekly.

DEAR SIR: After carefully reading Messrs. R. Clarke & Co.'s letter to you, and your comments, in which my name is freely used by both parties, and referring to your proposal to issue a "Uniform Trade Annual" similar in the main to the "Trade List Directory" I published in 1867, '68, and '69, I will give as my experience, after personal consultation with every leading publisher in the United States, that it will be useless waste of time and money to attempt a "Finding Catalogue," or what would be infinitely more useful, a "Bibliography of American Publications," without "material aid" is guaranteed by houses as abundantly able to give it as your correspondents, Messrs. R. Clarke & Co. are. They can afford to give \$1,000 for such a work, and there are twenty-five and perhaps fifty other houses who would find that such a work would save them a thousand dollars a year. The enterprise would involve a large investment of capital as well as a liberal amount of brain-work to keep the work in a satisfactory

shape.

If R. C. & Co. will be one of 25 to pay \$1,000 to get up such a work, I presume in this city Lippincott, Claxton, Remsen & Haffelfinger, Porter & Coates, J. H. Butler & Co., H. C. Lea, J. B. Cowperthwaite & Co., Lindsay & Blakiston, T. & J.W. Johnson & Co., and other "solid" establishments of this city would join your Harpers, Appletons, Scribners, Randolphe, Putnams, Hurd & Houghton, A. S. Barnes & Co., Ivison, Blakeman, Taylor & Co., and other wealthy houses in New York, with J. R. Osgood & Co., Little, Brown & Co., Brewer & Tileston, Gould & Lincoln, Donahoe, Ditson, Lee & Shepard, of Boston; R. Clarke & Co., Wilson, Hinkle & Co., Applegate, Blanchard, Stevens, and others of Cincinnati; Jansen, McClurg & Co., Cobb, Pritchard & Co., Culver, Page & Hayne, W. B. Keen & Cooke, in Chicago; and other leading publishers and jobbers in Baltimore, Cleveland, Louisville, Nashville, St. Louis, Memphis, New Orleans, etc., would readily make up a sufficient amount to make it a success.

If these houses, on the contrary, prefer to give you a cool assurance that "booksellers and librarians and others (including perhaps themselves) would be glad to buy it at a large price," it will be well to know whether 50 c., \$5, or \$50 is regarded a large price, or you will sink thousands of dollars and have few thanks for your care unless you know definitely what is proposed to be paid for

such a work.

In your proposed enterprise the faults I have to find are, 1st, that it is too cheap to allow you to make a valuable work; and publishers, if allowed

to print their lists as they please, will not arrange alphabetically according to author as well as title, and will only suit their own tastes without reference to yours, and the majority will not contribute at all, although your proposition is a virtual "free blow." Every publisher should pay his proportion liberally, and allow you to get it up right, as they know you know how to, and give you a margin, in case not enough, to draw for more. If you give the brain-work, they should give the money, and freely. Respectfully,

HOWARD CHALLEN.

WHEELING, W. VA., June 10, 1873.

You will please send me four copies of "The Trade List Annual," by express, as soon as published. I have just read your editorial in the Publishers' Weekly, of June 7, and can vouch for the truth of that portion of your article relating to the application of retailers for publishers' catalogues. I made such application last spring, through the columns of the Publishers' Weekly, and in response received but two lists, and they were of small houses; not one of the leading publishers paid any attention to it. The catalogues I have I am indebted for to my regular correspondents, Messrs. J. B. L. & Co. and C. R. & H., of Philadelphia. I sincerely hope that the publication of the "Trade List Annual" will open the way for a complete systematic American Catalogue, such as you contemplate and the trade hopes for.

J. D. Stanton.

ST. PAUL, MINN., June 7, 1873.

Your proposed "Uniform Trade List Annual" is just what I stand very much in need of. Hope it will be well supported, so you may bring it out every year after this.

F. A. TAYLOR.

WILMINGTON, DEL., June 11, 1873.

PLEASE send us two copies of the "Uniform Trade List Annual," when ready. We are heartily in sympathy with your effort to so largely benefit the trade, and think you should have charged double for the work, that it might slightly repay you for your labor and trouble.

BOUGHMAN, THOMAS & Co.

BANGOR, June 10, 1873.

As a bookseller, I could not afford to be without one at any price. It is to be regretted that publishers and booksellers cannot unite and produce the long-needed complete classified catalogue of American publications. Your "Annual," however, will be a great convenience.

CHARLES HIGHT.

Norwich, Conn., June 11, 1873.

WE heartily approve of your plan for a "Trade List Annual," and hope you may meet with a measure of success which will warrant the attempt to furnish at no distant day something more perfect and complete. Please send us two copies.

M. SAFFORD & Co.

TOLEDO, O., June 10, 1873.

PLEASE add our name to list of subscribers for two copies. We find your WEEKLY our best source of information regarding new books, and have it in constant use. We have no doubt we shall find the "Annual" equally useful.

BROWN & FAUNCE.

COLUMBUS, O., May 19, 1873.

PUT us down for two copies of "Uniform Trade List." We have for many years felt its need,

RANDALL & ASTON.

HAMILTON, CANADA, May 6, 1873.

DEAR SIR: We have just read your article, "A Trade List Annual," in the current number of the WEEKLY, and think the idea an excellent one. We could ourselves dispose of say six (6) copies to good advantage, and if the idea is carried out, you will please put us down for that number.

LANCEFIELD BROTHERS.

WINCHESTER, VA., June 11, 1873.

WE are much pleased with the idea and hope A work which we have felt much need of. . . Hope to see next a complete catalogue of all American books that are in print, alphabetically arranged, both by titles and authors, with names of publishers and retail price. Such a work we will be willing to pay a good price for, and hope some one will soon undertake HITE & WALL.

SAN FRANCISCO, June 4, 1873

WE must acknowledge that it is mainly because the WEEKLY is so good, so much better than anything we have had before, that we have wanted three copies, and have been vexed when we received only one or two. There is one feature we wish you could be induced to add to the many useful lists compiled in your columns. We should like each week a distinct list of titles entered for copyright in the Library of Congress, showing by whom they are entered. This would, of course, contain many titles of books which never will be issued. Another list of books actually received in Copyright Department would be very useful.

We should be pleased to join in the "Uniform Trade List" if you will advise us of the number of copies wanted. We need, of such a catalogue, four copies, for three library patrons and ourselves. We shall aid your enterprise in any way, and would take three or four copies of almost any

bibliographical publication.

SUMNER WHITNEY & Co.

CLEVELAND, O., June, 10, 1873.

WE want two copies Uniform Annual, which will be a handy thing, we judge.

INGHAM, CLARKE & Co.

PHILADELPHIA, June 10, 1873.

WILL be glad to furnish our Catalogue for "Uniform Trade List." I am under the impression that I will receive information of the time and number of copies wanted, and place myself in communication with you that my list may not be overlooked. AFFRED MARTIEN.

NEW YORK, June 10, 1873.

We think favorably of your plan of publishing a general catalogue, and shall be pleased to contribute to it.

A. J. B'CKNELL & Co.

NEW YORK, May 20, 1873.

I APPROVE heartily of your plan for a "Trade List Annual." Please consider me as an appli- Trade List Annual." cant for the same. F. B. PATTERSON.

PHILADELPHIA, June 11, 1873.

Pur us down for two copies of "Uniform Trade List Annual." We will print our trade list to go in it as soon as the size and quantity are fixed upon by you. Hope it may succeed.

SMITH, ENGLISH & Co.

FARIBAULT, MINN., June 13, 1873.

WE hope you will see your way clear ere long to commence a complete Finding Catalogue.

ANDREWS & PALMER.

CAZENOVIA, N. Y., June 12, 1873.

ENCLOSED please find P. O. money order for \$1 in payment for two copies "Uniform Trade List Annual." I think no bookseller can afford to be without it.

W. W. WATKINS.

ANDOVER, Mass., June 16, 1873.

"Annual Catalogue." If you have issued any directions, etc., respecting the size of paper and other items, please send a copy.

W. F. DRAPER.

PHILADELPHIA, June 17, 1873.

PLEASE put down our name for five copies of We are your "Uni'orm Trade Catalogue." printing a new catalogue of our own publications, which will be of the proper size to insert, and we will have it ready for you in good time.

PORTER & COATES.

BALTIMORE, June 17, 1873.

I HAVE often felt the need of such a work as the "Trade List Annual." Please find enclosed one dollar for two copies of the one you propose issuing this summer.

EUGENE R. SMITH.

SCRANTON, PA., June 17, 1873.

I AM glad to notice that your plan for book of catalogues is meeting with so much favor among the trade. Something of the kind is very much needed every day by all dealers having any trade in miscellaneous books. I agree with Messrs. Nims & Co., that the publications of the small houses are more trouble to find out about than those of the larger and better-known houses. I trust that you will meet with the necessary encouragement from all concerned to make the undertaking a success. We want it to be so, so much that you may put us down for three copies at any price.

M. NORTON.

ATCHINSON, KANSAS, June 6, 1873. Put us down for 5 copies "Trade List Annual."
R. A. Heim & Co.

LOUISVILLE, KY., June 13, 1873. WILL be glad to have our List inserted. JOHN P. MORTON & Co.

BALTIMORE, June 17, 1873.

PLEASE put my name down for three copies of that excellent project of yours, the "Uniform

J. P. DES FORGES.

NEW YORK, June 7, 1873.

PLEASE send us 100 copies of the "Trade List Annual. DODD & MEAD.

Underselling in the Stationery Business.

To the Editor of the Publishers' Weekly :

You kindly published an article contributed by the undersigned on the subject of "Underselling by the book publishers of the principal cities in September last, and with your permission I would like to call the attention of the country trade to a circular issued by an old New York firm claiming that they can sell stationery to consumers as cheap as they sell to retail dealers. Now, as almost every bookseller is, to a certain extent, a stationer as well, especially out of the seaport cities, and as this circular is aimed at every retail stationer in the country, it is presumed that he is "stuck" and is endeavoring, after having sold to the retailer his stock, to offer inducements to the retailer's customers, by issuing a circular which one of my customers handed to me with the remark, "that was very small business to be engaged in for a house of the standing heretofore held by * That I may not be understood as exaggerating or writing with a malicious spirit, I will quote verbatim from the circular, as many who have re-ceived a similar one will not be as high minded, perhaps, as my friend. I quote:

"NEW YORK, June 6, 1873.

"DEAR SIR: We desire to call your attention to the fact that if you are purchasing supplies from any retail stationer, you are paying an extra profit, which you might save by purchasing from first hands. We import our own goods and do a jobbing trade only, but a slarge corporations generally buy in quantities, we think they are entitled to the same terms we offer to stationers. The character and commercial standing of our house is our guarantee for the assertion that no retailer can compete with us for any class of trade we desire to obtain; and, as practical proof, we offer a few prices on staple articles in common use; as, for instan e,

Arnold's Fluid, \$5 gold per dozen quarts.

Arnold's Copying Ink, \$9 gold per dozen quarts.

Faber's Pencils, round gilt, \$4.80 gold per gross.

Treasury Blotting Paper, \$25 per ream of No. 100.

"" cut to any size without charge.

Special prices given on extra large quantities. All books and blanks made to order at proportionate rates.

"Yours truly,"

Now, I think that such treatment from a house with whom I have traded for more than twenty years, as my books, and theirs too, will show, is simply unkind, to put a mild construction upon their high-toned circular for "character and commercial standing" (?). But I am aware the circular was not intended for such vulgar eyes to gaze upon as the little country stationer, who has never offered less than one hundred cents on the dollar for any demand against him, and whenever in New York is buttonholed and importuned to call and examine goods and prices of "our stock of stationery imported direct by us," and then having gorged him to the full send a circular to his customers that he can undersell him. No wonder he can.

It is said by some that as men become rich and old, they grow mean and grasping, and when I see that saying verified by looking back upon such dishonorable transactions to secure sales, I feel tempted to withhold the mite I occasionally contribute for charitable purposes, and think the men whom, in my earlier business life, I used to reverence and look upon with awe and jealousy, envying them in their high position, have now fallen as far below as they once stood high in my estimation.

One of the Victims.

The Educational Catalogue.

NEW YORK, June 17, 1873.

To the Editor of the Publishers' Weekly.

DEAR SIR: I wish to suggest to you the importance of printing the "Educational Number" as soon as practicable after the first of July. It is very desirable that the catalogue should be in the hands of the book-buyer before he makes up his list of purchases, and its value is greatly enhanced by his receiving it early, that he may have the requisite time for an intelligent examination.

Writing to you reminds me to speak of an oversight of your Boston correspondent, who says (June 3d) that Lewes' Goethe "was never reprinted in this country." It was published by Ticknor & Fields in 1856—2 vols. 12mo, pp. 435, 478.

C.

CORRESPONDENCE.

PHILADELPHIA, June 16.—The early-closing movement is beginning to gain ground among the publishing houses, for which I need hardly say the employés are devoutly thankful. All work and no play has as depressing effect upon booksellers' assistants as upon schoolboys, and employers who have a little consideration for the health of their assistants, will find that it pays in the end. Lippincott's and Claxton's both close early on Saturday afternoons, and most other houses do the same. Base ball nines have been organized, and several matches have been played, but which establishment can claim the championship, I am unable to say. Such matters as these are not as trivial as they appear. Fresh air and exercise for the body and rest for the brains leads to improved health, and better health means better, and consequently more profitable work. Even viewed from none other than a purely selfish standpoint, the two or three hours given to the assistants is a safe and profitable investment. Claxton, Remsen & Haffelfinger have been em-

Claxton, Remsen & Haffelfinger have been employed recently in putting many of their old books into new and more attractive forms, with bright cloth bindings and handsome stamps. Two of their books which have undergone this revivifying process, their 12mo illustrated "Arabian Nights" and Adams's "Language of Flowers," are so very much changed and improved that they may almost be regarded as new editions. I might easily add to the list, but the two I have mentioned especially attracted my attention.

T. Ellwood Zell announces an "Illustrated Family Bible," with explanatory, critical and devotional commentary. It is founded on Brown's "Self Interpreted Bible," with very large additions made to the notes and comments. It is to be a folio, and will be completed in forty-one parts. A special feature of this Bible will be its illustrations, as a large portion of them will be specially engraved for the work, and with a single exception, none of them have ever appeared in an Eng-This is a great merit, as in nearly all lish Bible. the large Bibles now in the market, the publishers seem to have obtained the illustrations from exactly the same sources, and we find the same designs appearing again and again in many different editions. Zell's Bible will contain engravings on wood and steel, colored maps, and six chromo-lithographed plates of the zoology and botany of the Scriptures. It will be sold by subscription.

J. B. Lippincott & Co. have published quite a number of books recently, among which are the

the following: "Dictionary of Poetical Quotations," by S. Austin Allibone, 8vo, pp. 788, \$5.00. The book is another evidence of Dr. Allibone's patient, untiring energy. It covers the whole field of English poetry, from Chaucer to the present time, giving 13,600 quotations from 550 authors on 435 subjects. As may be expected from such a source, its indexes are all that could be desired. "Political Portraits," by an eminent English journalist, 12mo, pp. 313, \$1.50, contains some very clever sketches of the leaders of the British Government, twenty in all, including such men as Disraeli, Gladstone, Lowe, Earl Derby, etc. "Plautus and Terence," by Rev. W. Lucas Collins, 16mo, pp. 155, \$1.00, is the four-teenth volume of Ancient "Classics for English Readers." "What will the World Say?" by Ojos Morenos, 12mo, pp. 232, \$1.50; "Must it Be?" from the German of Carl Detlef, by MS., illustrated, 8vo, pp. 134, \$1.25; and "Wau Bun," by the author of "Walter Ogilby," 12mo, pp. 390, \$1.75, are novels apparently of a very readable character. "The New Theology," by Rev. H. B. Browning, author of "Words in Season," 16mo, pp. 108, and the "Spiritual Delay" H. B. Browning, author of "Words in Season," 16mo, pp. 198, and the "Spiritual Delusion," by Dyer D. Lum, 12mo, \$1.50, have also appeared. Lippincotts have in press "Oliver Twist," and "Sketches by Boz," forming the third and fourth volumes of their "Standard Dickens;" "Apollos; or, The Way of God," by the Right Rev. A. Cleveland Coxe; "Beck's Medical Jurisprudence," new and revised edition; and "Under the Surface," a novel by Edward M. Connelly. The Medical Times rub. by Edward M. Connelly. The Medical Times, published by this firm, has recently been placed under the editorial charge of Dr. H. C. Wood. The new edition of Prescott will be in thirteen or fourteen volumes, at \$2.25 per volume.

T. B. Peterson & Bros. have just published "Margaret Maitland," by Mrs. Oliphant, 12mo, pp. 239; "The Colville Family," by the author of "Frank Fairleigh," 8vo, paper, pp. 139, 50 cents; and "The Lazy Tour of Two Idle Apprenby Charles Dickens, 8vo, pp. 43, paper, 25 cents. The latter is said to be one of the best of Dickens's shorter productions, and, I believe, has never been reprinted before. Petersons have been getting up their books in much better form recently, especially in the bindings, using new stamps and issuing them in several colors, instead of the uniform black in which their books formerly appeared. Their announcements are as fol-lows: "The Heiress of Sweetwater," by J. Thornton Randolph; "Cyrilla," by the Baroness Taulphocus, in which the authoress has rewritten the latter portion of the work, giving the tale a more pleasant and artistic ending; "The New Cook Book," by Hannah Widdifield, new, revised, and enlarged edition; "The Gipsy's Warning," by Miss Eliza A. Dupuy; "The Heiress in the Family," by Mrs. Mackenzie Daniel; "The Driver; or, George St. George Julian," by Henry Cockton, and a new and cheaper issue of Wilkie Collins's works, beginning with "The Dead

Porter & Coates have issued a new edition of Tom Hood's "Up the Rhine," illustrated 12mo, pp. 339, \$1.75. They have almost ready for delivery to the trade "Memoir of the Duchess of Orleans," by the Marquise de H—, together with biographical souvenirs and original letters collected by Professor G. H. de Schubert, translated from the French. 12mo, pp. 391, \$1.50; "The Pioneer Women of the West," by Mrs. Ellett, 12mo, \$1.50, and to be sold by subscrip-

tion; "The Most Eminent Orators of Ancient and Modern Times," with sketches of their lives, specimens of their celebrated speeches, and critical remarks on their genius, by David A. Harsha, 8vo, \$3.50. I have looked over the sheets of their new juvenile, "Lady Green Satin and her Maid Rosette," and it is unquestionably one of the most charming juvenile tales I have seen for a long time. It will be ready some time next month, and the publishers are doing something novel in the way of binding, and promise to make it the handsomest juvenile book of the season.

George Maclean has published a new chromo, entitled "Blessed are the Pure in Heart," size 12 1-2 by 16 1-4 inches, \$3. It is in twenty-two colors, and is from a picture by I. Waugh, a Philadelphia artist. The picture represents the figure of a young girl, standing in an attitude of contemplation. She stands in the midst of flowers and foliage, and holds some of the former in her hands, while a clear sunset sky forms the background. The pose of the figure is excellent, and the pure, thoughtful expression of the face is quite in keeping with the title of the picture.

The New World Publishing Company have issued "Prophets of the Bible and the Seven Churches," by Rev. W. F. P. Noble, illustrated,

8vo, pp. 552, \$3.75.

Chesterman & Webster, a new firm, have just issued "You Ask—I'll Tell: a Condensed Encyclopædia of all Things of Every-day Life." Illustrated, 12mo, pp. 452, \$2.50. The book appears to be something like "Inquire Within," only prepared on a larger scale.

J. V. W.

NOTES IN SEASON.

THE Appletons will positively have ready Father Thibaud's "Irish Race" this week, as also Ex-Surgeon-General Hammond's timely volume on "Insanity in its Relations to Crime." This topic is one of the most important of the day, and that which he especially is qualified to treat clearly and successfully. The four parts of Deschanel's "Natural Philosophy" will be issued bound up into one large volume, making a superb and complete work. "The Two Admirals," in the 12mo Cooper, will complete the week's list.

JAS. R. OSGOOD & Co. advertise this week "Hap-Hazard," by Kate Field, a small 4to, uniform with "A Chance Acquaintance." The volume consists of two parts, "Leaves from a Lecturer's Note Book," embracing papers written during and after a lecture season, and "Americans Abroad," including letters from England and the Continent. A more appropriate and sprightly little book for travelling and summer reading could hardly be found.

JOHN STUART MILL, a memorial volume, issued by the same house, is a timely and most welcome publication. It is a collection of tributes paid to the warm-hearted philosopher and political economist, by such men as Herbert Spencer, Fawcett, Thornton, Cairnes, Harrison, and others not less reputed and competent to give a true account of the most remarkable facts of his life, and an unbiassed judgment of his work. It is issued in a neat 16mo, price \$1.

A FRESH novel, by that clever writer, Annie Thomas, under the taking title of "'He Cometh Not,' She Said," and a reprint of the great Harriet Martineau's "The Hour and the Man," will be added to the Harpers' select novels this week.

It was the first fortnight of 1871 that Col. Forney began to unload the stores of his richly-laden memory as to public men and events in the columns of his two papers, "both daily," the Washington Chronicle and Philadelphia Press. He finally pledged himself to write a hundred of these sketches, all of which are collected in the 12mo of about 400 pages, "Anecdotes of Public Men," which the Harpers issue this week. They are absorbingly interesting, and, touching upon most of the leading men of our national politics since Pierce's administration, a very valuable contribution to history. The topics and references are indexed.

MRS. MARY CLEMMER AMES is very widely and pleasantly known as the writer of "A Woman's Letters from Washington" in the Independent, which have been exceptionally brilliant and full of character. She has done also much other good work, including her novel, "Eirene," and the editing of the biography and later poems of her friends the Carys. Hurd & Houghton have now nearly ready a book entirely from her pen, the proposed title of which, "Outlines of Men, Women and Things," will, we trust, be altered for the better before publication. The papers which compose it are on a wide variety of topics, descriptive, personal, and thoughtful—Newport in September, Chas. Sumner's Home, Alexis in New York, Margaret Fuller, Physical Basis of Statesmanship, Pin Money, and the like, and we trust they will meet the warm reception which her work deserves.

DODD & MEAD are about to put into a new dress for summer wear some of their most charming books, such as Edward Garrett's "Occupations of a Retired Life," and "The Crust and the Cake," and Hesba Stretton's "David Lloyd's I ast Will." The style of binding is new here; it is copied from the neat volumes of Low's Copyright Series of "American Authors." They will also publish this season two new juveniles by the latter powerful writer. "Lost Gip," and "Ally Transton; or, Faithful in Little," the English title of the latter being made the sub-title here, because of the existence of such a copyright book.

THE admirable "Handbook of German Literature," compiled by Gostwick and Harrison, to whose hearty and unanimous endorsement by the English press we have already referred, is almost ready at Holt & Williams, in a volume of the style and size of their "Class-Room Taine." Droz's great novels of "Babolain" and "Around the Spring" are the fresh volumes of the "Leisure Hour Series," for which three attractive works of fiction are in advanced preparation.

ANOTHER triumph of literary perseverance is Dr. Allibone's "Dictionary of Poetical Quotations," which the Lippincotts have ready in an octavo of 788 pages. It is probably the most complete thing of its kind—and a useful kind it is—in existence.

LITERARY AND TRADE NEWS.

At the recent annual dinner of the Royal Literary Fund, Mr. Gladstone presiding, the Bishop of Derry proposed "The Literature of the United States," which was warmly received, and responded to by Minister Motley, who laid great stress upon the international bond between England and the United States, and said he regarded the literary men of both countries as fellow-citizens of the great English-speaking republic.

MR. GEORGE W. CHILDS, of the Philadelphia Public Ledger, recently received a very tasteful present from John Murray, the London publisher. It consisted of Byron's works, 6 vols., in full morocco with gilt edges. The fly-leaf of Vol. I. bears an appropriate inscription by the donor, and inserted is an autograph of Byron, which reads as follows: "The couplet in the Errata page must be altered to (as follows)

'The deepest murmer of this lip shall be No sigh for safety, but a prayer for thee!'

Let this be done immediately, and at all costs, even if the other be printed off. B." The lines are from "The Bride of Abydos," Canto II., Str. xx., and the quotation is most happily chosen for the purpose for which it is used.

For thorough enterprise, the house of Geo. P. Rowell & Co. is an excellent example, as their American Newspaper Directory for 1873, now out, attests. It is the same massive volume as usual; especial care has been taken this year to make the statements of circulation as reliable as possible. A sketch of journalism in the United States, condensed from Hudson's book, prefaces the volume.

MR. HEPWORTH DIXON is coming over shortly to deliver a course of lectures upon the Spanish Republic and the new German Empire.

THE managers of the American Jewish Publication Society authoritatively announce that the Rev. Mr. Gutheim's translation of the fourth volume of Graetz will appear in September.

MRS. HELEN HUNT has been compelled by illness to return to Boston, and it is feared her Western trip this summer must be given up.

THE first volume of the new revised American Cyclopædia is in stock at the Appletons', and will be published, by subscription, next month. It is of a much handsomer style than the old edition. The publishers are determined to keep each volume up to date of issue, and stopped the press on their first volume to incorporate under "Arctic Explorations," the news of the "Polaris." It is proposed to issue a volume every two months, which will bring the last within the year 1875.

THE Messrs, Barnes, doubtless induced by their great success as educational publishers, now propose to enter the miscellaneous field, and promise in this direction, "The Mouth of Gold," a series of dramatic sketches of the life of Chrysostom, by Rev. Edwin Johnson, of Bridgeport, formerly of Boston; a work on "The Liberal Education of Women," by Professor Orton of Vassar College, and a book by Rev. Dr. Ray Palmer, "True Success in Life."

CHIEF JUSTICE COCKBURN proposes, it is said, to answer the very able book of Mr. Caleb Cushing. Probably, says *Harper's Weekly*, Mr. Cushing expects it. The Chief Justice is a man of conceded force, but it may be doubted whether in a controversy of this sort he carries guns enough to demolish his antagonist.

MR. HENRY MORFORD, author and traveller, has taken passage in the Egypt, announced to sail on the thirteenth, Mr. Morford proposes to visit Vienna, of course, and the result will doubtless be a new book, like his "Paris in 1867."

Four years ago the Library Committee of the American Institute of Architects issued to the public interested in architecture a circular calling for contributions toward an Architectural Library in the city, having first received subscriptions from

its own members of \$1,500. The appeal was responded to liberally, and with the money given a valuable collection of books has been accumulated, comprising many of the standard architectural authors in English, French, German, and Italian, most of the volumes being in folio and quarto, and illustrated with costly engravings, lithographs, or illumination. There is also a large and fine collection of photographs of the most celebrated buildings and architectural objects of Europe. Those who know the great costliness of such works will not be surprised to learn that though over \$3,000 have been expended, much yet remains to be supplied, while many of the more recent acquisitions remain unbound, and are, therefore, practically useless. The officers of the association have just issued a circular asking for contributions of either money or books, and it should be liberally responded to. The library is doing a good work for young architects and designers, and deserves the fullest support of the public.- Express.

"Men and Memories of San Francisco in the Spring of '50," by T. A. Barry and B. A. Patten, is a book shortly to be published by A. L. Bancroft & C. San Francisco, which will possess much interest. The authors are well known in the Golden State, and have accumulated stores of material, and the book is of more than local interest. They also promise, by subscription, "A la California; or, Sketches of Life in the Golden State," by Col. Albert S. Evans, author of "Our Sister Republic," which makes a large and interesting octavo.

THE PARLOR KALEIDOSCOPE, just introduced by Geo. M. Jacocks & Co., 67 Reade st., N. Y., and described under "Fancy Goods" in the WEEKLY for June 7, sells at \$3.50 retail. It forms one of the most attractive novelties for the counter, and no doubt will sell largely during the holidays.

Few books have ever appeared from the Western press that will attract as much attention from the general literary public as well as the savants, as Foster's "Prehistoric Races of the United States," just published by S. C. Griggs & Co., Chicago. There are not many so competent to speak authoritatively on the subject of the "Mound Builders" as Col. Foster, late President of the American Association for the Advancement of Science, President of the Chicago Academy of Sciences, author of the "Physical Geography of the Mississippi Valley," and other kindred works. He has been preparing his data for years, and has embodied in this work all that is definitely known about this strange people, much of the work being the result of his own personal investigation, and never before given to the public.

Rumor says that Stedman and Aldrich together are to make a book about Landor. Landor was a genius great enough and unique enough to be worthy the labors of commentators, and the two poets in question will be sure to discuss him with loving reverence and intimate comprehension. Of his power in this direction Mr. Stedman has already given shining evidence in his paper on Landor, in the May Scribner, an article of which I have heard more praise from the very highest sources than of any other literary paper of the year. Osgood & Co. seem to be the American proprietors of the Landor interest. They published Forster's "Life of Landor," one of the most deeply interesting of biographies; and they also published, in 1856, a volume of "Selections from

Landor," edited by George S. Hillard. This is a large, handsome volume, with a steel portrait of Landor himself; and I allude to it, now, by way of answer to a frequent question, "Where can one find out something about Landor's works without reading him thoroughly?" Somebody says: "If you can't be thoroughly well-informed, you can at least be well-smattered," and there are a great many subjects concerning which one has no time to become more than well-smattered. To this end I recommend Mr. Hillard's book. It contains as much of Landor as the general reader will be likely to desire, and is selected more judiciously than such a reader would be likely to select for himself.—[Mrs. Moulton, in the *Tribune*.]

For something more than a year, rumors of a new and great American quarterly have been in the air. Somewhat definite announcement is now permitted to be made. It is to be called the *International Review*, to be edited by Rev. Dr. J. M. Leavitt, and published by A. S. Barnes & Co. Material for the first number, which will appear early in the autumn, has already been gathered. President McCosh will be a contributor, and I hear that Charles Francis Adams has promised to furnish a paper on the Geneva conference.

THE Tribune for June 19 gives an interesting account of the sale of the Perkins Library at Hanworth Park, near London. It is followed by some price quotations furnished by J. Sabin & Sons, from which we learn that the Mazarin Bible, on vellum, brought £3,400, "probably the largest price ever paid for a single volume, being equal to \$21,000 in American currency. The same book printed on paper brought £2,690. The entire sale realized nearly £26,000, or \$136,000 for 865 lots."

A COMPLETE edition of the poems of Edmund Clarence Stedman is a contemplated enterprise of the Osgoods. We trust, says the Mail, it will become more than a contemplation; it is too long that we have had to grope over odd volumes of magazines for the latest and some of the best efforts of one of the sweetest singers of the American aviary.

THE Boston Advertiser, which has on its staff one of the most candid and clever book-reviewers in the country, says of Miss Alcott's "Work," "Miss Alcott's last book is admirable. It is interesting enough as a story to win and hold innumerable readers, while its healthful tone, its thorough nobleness, its pure democracy and practical Christianity cannot be over-praised. indeed a story of work-of constant, useful labor, with no shining rewards of riches, position, or worldly honors, but with the immeasurably greater ones of 'independence, education, happiness, and religion.' If half the thousands who will read this book will profit by it and put its lessons into practice, it will do more good in the working world than all the labor-reform conventions ever held, and all the speeches and pamphlets on the subject ever printed. It is not a new gospel, but the old one told anew, and applied to the troubles of to-day."

A WESTERN lady, whose self-sacrificing and energetic efforts in behalf of prison reform have met with much success at the West, Miss Linda Gilbert, has established herself for a year and a half in New York to pursue the purpose of her life here. The means she especially adopts is that of furnishing libraries of really good and live reading to the jails, making this library the office also of an employment society which shall give discharged convicts fair play and a free chance, that they may

not be forced back again into crime. She herself gave \$10,000 for the establishment of such a library in Chicago, previous to the loss of her private fortune by the fire, and is the type of a generous, unselfish, practical philanthroptst. Her experience shows that 2 per cent. of prisoners are classically educated, and that 75 per cent. of the whole number are glad to get and read good books. She hopes to obtain 2,000 volumes for the Tombs and 1,500 for Ludlow Street Jail, and by the courtesy of the Herald has a desk at its branch office, 1,265 Broadway, to which place packages of books, which we trust many of our readers can spare, or money for buying books, should be sent. It may be well to observe that the prisons are already well supplied with tracts, and that criminals have no more liking than the regenerate for pub. docs .- Evening Mail.

BOOK AUCTIONS.

BANGS, MERWIN & Co., New York.-Monday, Tuesday, and Wednesday, June 23, 24, and 25, at 4 o'clock. Collection of books, ancient and modern, religious and secular, scientific and theological, etc., selected from the library of Rev. J. Dean Philip, of Brooklyn.-Thursday and Friday, June 26 and 27, at 4 o'clock. Collection of miscellaneous books, a lot of engravings, and some cabinet pictures, in colors.

Odd Slips.

A BOOK agent entered the open door of a snug Pittsfield cottage one day last week, and nodding to a trim, bright-looking little woman who sat sewing by the window, commenced volubly to descant on the merits of a great work which he was for the first time giving mankind an opportunity to purchase. It was a universal biography, cook-book, dictionary, family physician, short-hand instructor, and contained, besides, a detailed history of every important event that has transpired in the world, from the apple incident and Adam's fall to Credit Mobilier and the fall of Congress. The work contained five thousand chapters, all with running titles. The agent, after talking on the general excellences of the volume about five minutes, commenced on the headings of those chapters, and as the woman did not say a word to interrupt him, he felt that he was making a conquest, and he rattled away so that she shouldn't have a chance to say no. It took him nearly half an hour, and as he breathlessly went on, the sweat started on his forehead, and he made convulsive grasps at his collar, and when he finished he had hardly strength enough left to put on a bewitching smile and hand her his ready pen wherewith to subscribe her name to the order book. She took the pen, but instead of putting her autograph on his list, she lifted a scrap of paper from her work-box, and wrote in plain let-ters, "Ime defe and dum." He said not a word, but the unutterable things that he looked, as he turned to the door, would fill a library. - Commercial Advertiser.

An Iowa bookseller, who advertised a work bound in sheep, received a letter from Kossuth County, that State, asking for further particulars respecting the sheep he advertised to send by mail, and containing an ink sketch of the style of sheep the writer desired.

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